

Optimizing Care Management: Teaming for the Best Outcomes

Welcome to Today's Webinar

We will begin shortly

Take a moment to familiarize yourself with the chat box.

Let us know who you are and where you are from!

Optimizing Care Management: Teaming for the Best Outcomes

Featuring:

Diane Cardwell, Practice Facilitator

Amanda Phillips, Practice Facilitator

HealthTeamWorks

Our Journey



HealthTeamWorks Facilitators



Diane Cardwell



Amanda Phillips



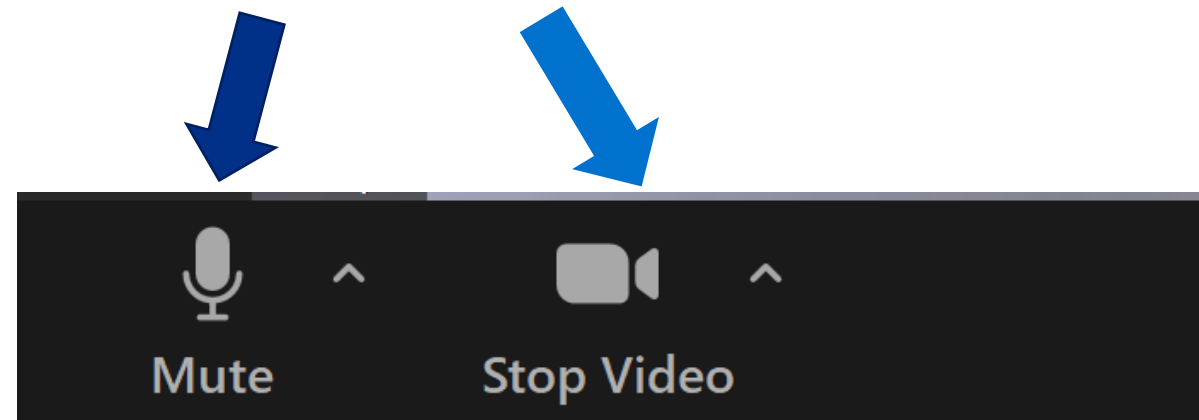
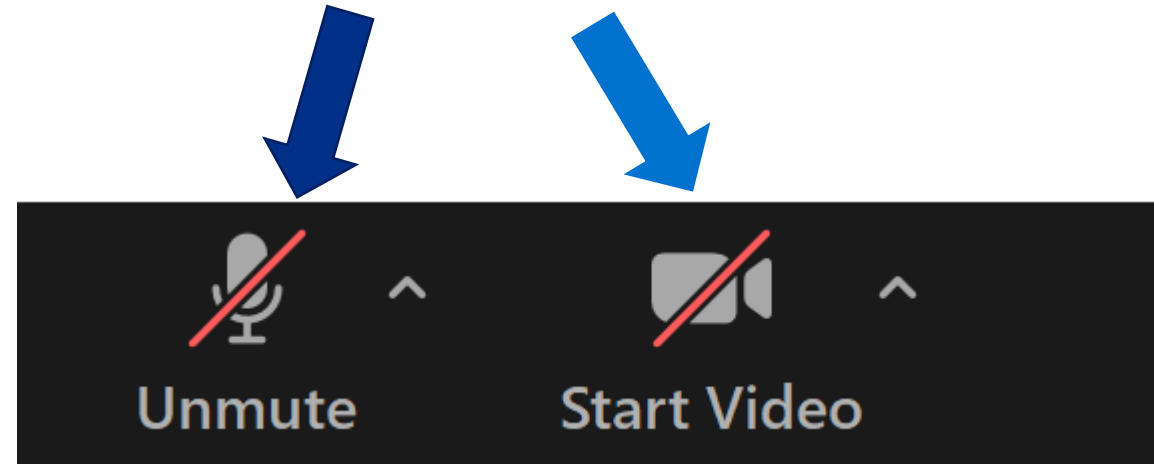
Zoom Features (audio/video)!

Audio

- To mute your audio, click the microphone icon to the bottom left of your screen (icon will have a red strike through).
- To unmute, click the microphone icon again (icon will no longer be red).

Video

- To turn on your video, click the camera icon again (icon will no longer be red).
- To turn off your video, click the camera icon to the bottom left of your screen (icon will have a red strike through).



Zoom Features (chat)!

- To send a question or comment:
 - Select “Everyone” from the **To:** dropdown list
 - Click in the chat box and type a question or comment
 - Hit **Enter**
 - You can also send a private chat by clicking on the carrot next to “everyone” and selecting a specific person's name.

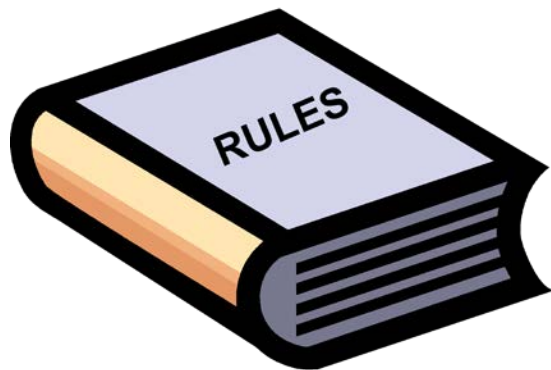
To: All panelists and attendees ▾



Type message here...

Discussion ABCs

- **A**ssume Positive Intent
- **B**e Here Now
- **C**ome Prepared to Ask Question
- **D**ecrease Distractions and Respect Time
- **E**veryone Teaches, Everyone Learns



Learning Objectives

- Identify steps to build a strategic approach to care management
- Discuss key tactics to making care management part of the culture of your practice
- Prioritize workflows that promote cross-teaming and collaboration based on the needs of your patients



Defining Care Management Innovation

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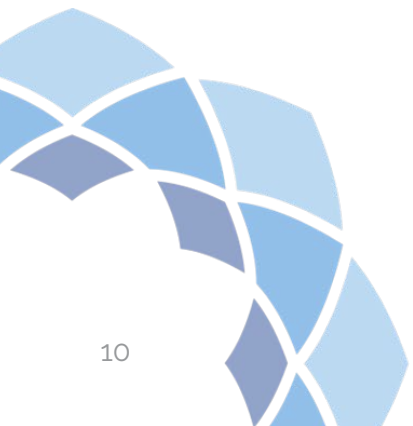
Poll

How consistent is care management at your practice?



Poll

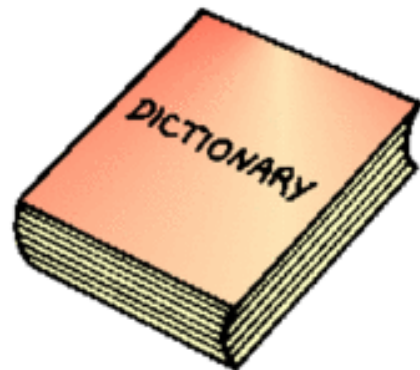
What is your current role?



“

a set of activities intended to improve patient care and reduce the need for medical services by helping patients and caregivers to more effectively manage health conditions

”



Defining Care Management

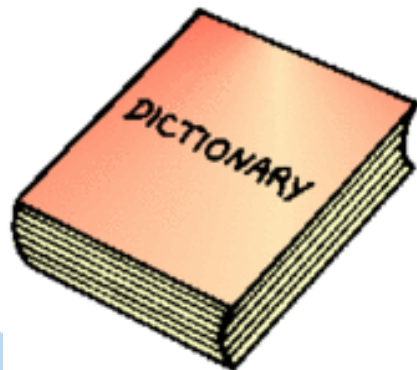
Goodell S, Bodenheimer TS, Berry-Millett R; “Care Management of Patients with Complex Health Care Needs” Robert Woods Johnson Foundation, 2009



Use of evidence-based skillful conversation, clinical strategies, and interventions to actively and safely engage clients in health behavior change to better self-manage their health, health risks and acute or chronic health conditions. Resulting in optimal wellness, improved health outcomes, lowered health risk and decreased health cost.



Defining Health Coach



Huffman, M., & Miller, C. (2015). *Evidence-based health coaching for healthcare providers* (3rd ed.). Winchester, TN: Miller & Huffman Outcome Architects, LLC.

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HealthTeamWorks®
Health. Equity. Resilience.

Bring it all together (defining care collaboration)!

“ *A set of activities intended to improve individual’s health and reduce the need for medical services by collaboration with individuals and caregivers to more effectively manage and promote health* ”



Care Management Models

Episodic

- 'Care provided to otherwise stable patients undergoing transitions in care; a new, serious illness or injury involving complex treatment regimens; a newly unstable chronic illness; or undergoing transition in the setting of care from hospital or nursing home'

Longitudinal

- 'Care provided per protocol and tailored to the specific needs, circumstances, and conditions of the patient. Routine and acute visits are augmented by intentional, proactive outreach at regular intervals by a care manager who can then intensify touches during exacerbations and transitions.'



Care Management Models

Embedded – Facility Based

- 1: 125 high risk patients
- 1: two/three Providers (MD/DO/NP/PA)
- 1: every 2,000 – 3,000 patients (average risk)

Central / Community based

- Located off site from primary clinical setting

Vendor based / Remote

- Telephonic

Care Collaboration: Next Generation



Understanding the Population

- Strategic approach with data
- Demographics
- Chronic disease incidence
- Risk stratification
- Mental health condition
- Substance use/ abuse
- Complex medication use
- Social needs
- Health inequity



Poll

What data is **currently used** to inform the work you do?



What data would you **value** to inform the work you do?

- Driving community networking (i.e. number of pharmacists needed).
- Informing composition of your team (i.e. how many LCSW do we need, etc?)
- Primary Care Clinic engagement (team-based care)

What data would you **value** to inform the work you do?

➤ Time to chat in your thoughts!

Care Management Accountability

Operational

- Patient interactions/ types
- Time spent
- Tasks completed

Clinical

- Quality measures
- ED /Hospital utilization measures
- Re-hospitalization rates

Financial Measures

- Value payment optimization
- Reduced cost

Care Management (Collaboration) Across the Team

- Culture of health management across the team
- Patient is truly seen as an active member of the team
- Tasks apply to all patients – not just high risk
- Care management workflows applied across the team members
- Value is defined by the patient

Care Management (Collaboration) Across the Team

- Tasks that apply to all patients
 - Accurate medical record
 - Accurate problem list
 - Accurate medication list
 - Care plan
 - Patient identified goal/s

- Care management workflows to apply across the team
 - Workflows documented and available to all team members
 - Priority workflows

HealthTeamWorks Resources

HTW Resources and Trainings:

1. [HealthTeamWorks LMS-Home Page](#)
2. [HealthTeamWorks Essentials of Care Management Online Training Modules](#)
3. [HealthTeamWorks Facilitating Quality Improvement Online Training](#)

HTW/ICCC Training

1. **Advancing Best Practice in Health Coaching and Care Management**
 - January 7-February 18, 2021
 - Weekly 90-minute Virtual Classes
 - Additional Small Group Health Coaching Practice
 - Contact: Kathy Kunath@kathy.Kunath@iowaccc.com or call 515.971.3234

Iowa Chronic Care Consortium Trainings



Clinical Health Coach v-Fusion Training

12-week Class combining online curriculum
with weekly virtual classes

www.clinicalhealthcoach.com/vfusion

A new class begins each month

Clinical Health Coach Training Online

26-hour asynchronous self-paced training

www.clinicalhealthcoach.com/online-overview

Enroll at any time

Q&A/Discussion



Leaving in Action



THINK: Based on what you learned today, review with your colleague's the strategies for redefining culture for your practice and your patients.



LINK: Collaborate with those you met today to further explore a strategic population approach to care through use of data and key practice points.



INK: Set (and document) a timeline to discuss what you learned in today's session and implement changes with your team.

Contact HealthTeamWorks!



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- Diane Cardwell: dcardwell@healthteamworks.org



Thank You